

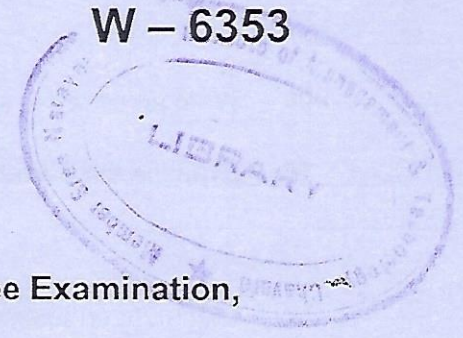
Date: 18/02/26  
Time: 9:30 to 12:30

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Reg. No. : .....

Name : .....



Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026

IMGT 401 – BUSINESS ENGLISH — IV

(2022 Admission Onwards)

Time : 3 Hours

Max. Marks : 60

SECTION – A

- I. Answer the following in **one word / sentence** each :
1. What was Nora forbidden to eat?
  2. Why did Krogstad come to visit Nora?
  3. What was the illness of Dr. Rank?
  4. Why did Nora commit forgery?
  5. What is Helmer's reaction after reading Krogstad's letter?
  6. What is the real name of the author of *Animal Farm*?
  7. What is the political allegory in *Animal Farm*?
  8. Why does Mollie leave *Animal Farm*?
  9. What is the miserable fate of Boxer?
  10. What is the ending of *Animal Farm*?

(10 × 1 = 10 Marks)

SECTION – B

- II. Answer the following questions, each in a paragraph of 60 words :
11. Comment on the theme of disease in *A Doll's House*.
  12. Write a note on Torwald's attitude towards Nora.
  13. Why does Mrs. Linde who comes to visit Nora say that her life is unspeakably empty?
  14. How do the pigs maintain authority on *Animal Farm*?
  15. State the role of Squealer in the novel *Animal Farm*.

(5 × 2 = 10 Marks)

P.T.O.



SECTION – C

III. Write an essay of about 300 words on one of the following :

16. Examine the evolution of Nora's character in *A Doll's House*.

OR

17. Comment on Ibsen's ideas about gender and societal roles in *A Doll's House*.

(1 × 20 = 20 Marks)

IV. Answer the following in about 300 words :

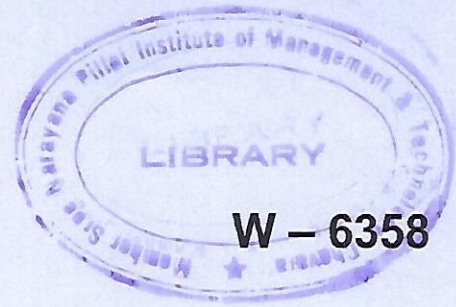
18. Discuss *Animal Farm* as a parable that cautions the readers on the necessity for greater political awareness on the exploitation of leaders like Napoleon.

OR

19. Compare the lives of the animals when they live under Jones and under Napoleon.

(1 × 20 = 20 Marks)





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Reg. No. : .....

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**Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026**

**IMGT – 406 ENTREPRENEURSHIP DEVELOPMENT**

**(2022 Admission Onwards)**

Time : 3 Hours

Max. Marks : 60

**PART – A**

Answer **all** questions. Each question carries **3** marks.

1. Define small business and discuss its role in the economy.
2. What are the entrepreneurial traits required for developing new ventures?
3. Mention the factors contributing to the success of small businesses.
4. List the components of a feasibility plan.
5. Explain the advantages and disadvantages of acquiring an established venture.

**(5 × 3 = 15 Marks)**

**PART – B**

Answer any **five** question. Each question carries **5** marks.

6. What are the common causes of small business failure?
7. Discuss the relevance of marketing research for pre-start-up planning.
8. What do you mean by Franchising? How does franchising work?
9. Explain the different growth strategies for a small business.
10. Describe the steps in obtaining a patent for a new product.
11. What methods are used to value a business when considering acquisition?
12. Discuss the role of venture capital in financing new ventures.

**(5 × 5 = 25 Marks)**

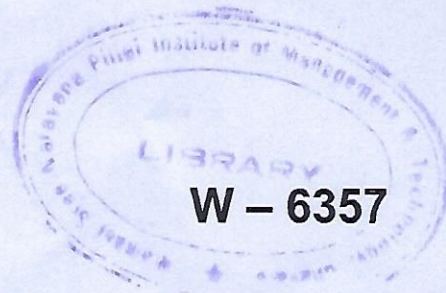
**PART – C**

Answer any **two** questions. Each question carries **10** marks.

13. What are the steps involved in the preparation of a business plan, and why is it necessary for new ventures? Explain.
14. Explain the various sources and types of finance available for small businesses and how government schemes support new ventures.
15. Discuss the life cycle of an entrepreneurial venture and the role of the entrepreneur during the transition stages.

**(2 × 10 = 20 Marks)**





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**Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026**

**IMGT 405 – INTERNATIONAL BUSINESS  
(2022 Admission Onwards)**

Time : 3 Hours

Max. Marks : 60

**PART – A**

Answer **all** the questions. Each question carries **3** marks.

1. Compare and contrast Ricardian Model and Heckscher-Ohlin Model of Classical Theories of international investment.
2. Give a note on UNO.
3. Assess the impact of political ideologies on International business.
4. Discuss the objectives of the World Bank.
5. Explain Regional trading blocks.

**(5 × 3 = 15 Marks)**

**PART – B**

Answer any **five** question. Each question carries **5** marks.

6. Describe different types of foreign markets.
7. Explain WTO and its objectives.
8. Analyse the impact of legal forces in IB.
9. Elaborate New trade theory.
10. Identify the need and significance of outsourcing.
11. Enumerate the factors affecting IB.
12. Discuss the need to enter foreign market.

**(5 × 5 = 25 Marks)**

**PART – C**

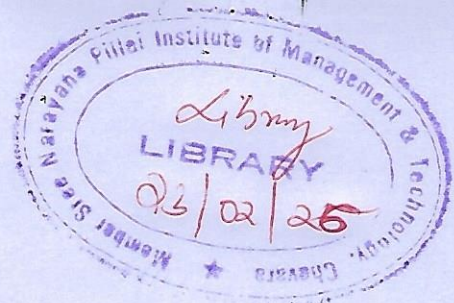
Answer any **two** questions. Each question carries **10** marks.

13. Throw light on the physical and environmental forces and its impact in IB.
14. Explain briefly various prominent methods to enter foreign market.
15. Write a short note on Theory on international trade and investment.

**(2 × 10 = 20 Marks)**

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Reg. No. : .....

Name : .....

**Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026**

**IMGT-403 — COMMERCIAL LAW  
(2022 Admission onwards)**

Time : 3 Hours

Max. Marks : 60

**PART – A**

Answer **all** the questions. Each question carries **3** marks.

1. What is known as Judicial Review?
2. What is Dissolution of Partnership?
3. Define: Articles of Association.
4. Define: FEMA.
5. Define: Wage Ceiling.

**(5 × 3 = 15 Marks)**

**PART – B**

Answer **any five** questions. Each question carries **5** marks.

6. Compare and contrast in short between Torts and Contracts.
7. Explain about the important features of Indian Partnership Act in short.
8. Elucidate briefly about the rights of partners under Indian Partnership Act.
9. Describe the prospectus of a Director briefly.
10. Discuss about the impact of RTI in short.
11. Illustrate briefly about the role of RBI in FEMA.
12. Explain in short about Fixation of Minimum Wages as per Minimum Wages Act, 1948.

**(5 × 5 = 25 Marks)**

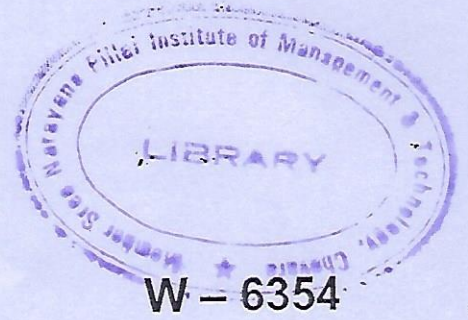
**PART – C**

Answer **any two** questions. Each question carries **10** marks.

13. Illustrate in detail about Delegated Legislation.
14. Explain in detail about the different types of companies under Company Law.
15. Elucidate in detail about the different kinds of deductions from wages as per Indian Law.

**(2 × 10 = 20 Marks)**





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**Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026**

**IMGT-402 — ORGANISATIONAL BEHAVIOUR  
(2022 Admission Onwards)**

Time : 3 Hours

Max. Marks : 60

**PART – A**

Answer **all** questions. Each question carries **3** marks.

1. What is the role of perception in organizational behavior?
2. What are the main concepts of Goal-Setting Theory?
3. What is the role of negotiation in resolving inter-group conflicts?
4. What are the different types of power in an organization?
5. What are the key principles of organizational design?

(5 × 3 = 15 Marks)

**PART – B**

Answer **any five** questions. Each question carries **5** marks.

6. Describe the factors that influence individual behavior in organizations.
7. Difference between job enlargement and job enrichment.
8. Explain the various techniques to improve decision-making in groups.
9. Discuss how functional conflict differs from dysfunctional conflict.
10. Describe the role of organizational development (OD) in managing change.
11. Explain briefly about the individuals how manage their own work-related stress effectively.
12. Illustrate how the managers use reinforcement theory to motivate employees.

(5 × 5 = 25 Marks)

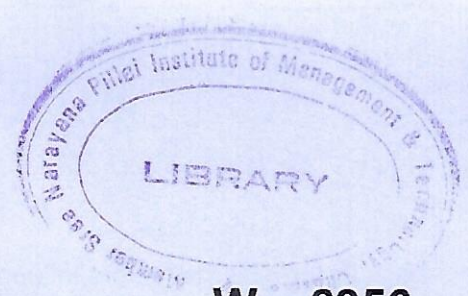
**PART – C**

Answer **any two** questions. Each question carries **10** marks.

13. Explain the relationship between values and attitudes in the context of organizational behaviour.
14. Discuss the Self-Determination Theory propose about intrinsic and extrinsic motivation.
15. Describe the common political behaviors in organizations in detail.

(2 × 10 = 20 Marks)





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**W – 6356**

Reg. No. : .....

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**Fourth Semester Five Year M.B.A. (Integrated) Degree Examination,  
February 2026**

**IMGT 404 – FINANCIAL MANAGEMENT**

**(2022 Admission onwards)**

Time : 3 Hours

Max. Marks : 60

**PART – A**

Answer **all** the questions. Each question carries **3** marks.

1. Explain optimal capital structure.
2. Discuss the significance of financial management.
3. Describe working capital.
4. Explain bridge financing.
5. State different types of dividend policy.

**(5 × 3 = 15 Marks)**

**PART – B**

Answer any **five** questions. Each question carries **5** marks.

6. Enumerate the role of finance manager.
7. Give a brief note on the cause and effect of overcapitalization.
8. A Ltd company has equity shares of Rs.5,00,000 divided into shares of Rs. 100 each. It wishes to raise further Rs.3,00,000 for expansion. The have following plans:
  - 1 lakh in common stock and 2 lakh in 10% debentures
  - All debt at 10% p.a
  - 1 lakh in common stock and 2 lakh in preference capital with rate of dividend at 8%The company's expected EBIT is Rs.1,50,000. The corporate rate of tax is 50%. Determine the EPS in each plan and comment on implication.
9. Finance function is concerned with allocating funds to specific assets and obtaining the best mix of financing in relation to the overall valuation of the firm. Discuss.
10. Explain Gordon's theory.

P.T.O.



11. Determine the factors influencing dividend policy.
12. Discuss the sources of finance.

(5 × 5 = 25 Marks)

PART – C

Answer any **two** questions. Each question carries **10** marks.

13. Briefly explain irrelevant theory of dividend policy.
14. A company's total investment in assets is Rs. 10,000,000. It has 1,00,000 shares of Rs.100 each. Its expected rate of return on investment is 30% and the cost of capital is 18%. The company has a policy of retaining 25% of its profits. Determine the value of the firm using Gordon's model.
15. Discuss the theories of capital structure.

(2 × 10 = 20 Marks)

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